



The Challenge Hospitals Face:

Healthcare providers are continually faced with doing more with less resources. They desire efficiency and focus to achieve specific goals and objectives. Lean and Six Sigma are fairly new processes to healthcare. There are not many Lean healthcare companies in the industry to apply industrial and process engineering experience and business consulting to the unique healthcare setting.

Healthcare providers are continually seeking rapid return on investment in a highly competitive and cost-driven market. They are looking for real value in areas such as:

- Operating room turnover efficiency
- Med/Surg shift change
- Nursing work station overstocking
- Reductions in medical record processing time and delinquency rate
- Same-day surgery to cut payroll costs and wait times

The Solution: Healthcare Performance Partners

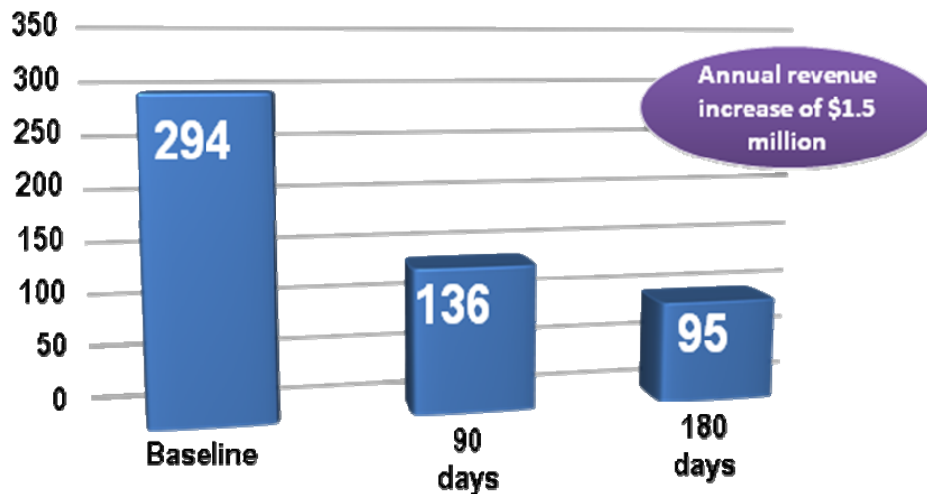
Healthcare Performance Partners can help dramatically reduce costs while improving the consistency of results by focusing on quality, satisfaction and efficient use of assets. Healthcare Performance Partners (HPP) is Broadlane's wholly owned Lean and Six Sigma consulting service for healthcare providers.

HPP can deliver significant improvement to a wide range of processes by dissecting activities into "value streams" and identifying components constituting waste or unnecessary actions. HPP then works directly with your employees to reconstitute the process into an activity that maximizes value delivery with the least use of resources and time. For example, HPP re-designed hospital processes to cut patient room turnover time by 68% resulting in shorter patient wait times and improved resource utilization. The application of Lean principles to processes helps healthcare providers deliver high-quality care and improved satisfaction while simultaneously reducing costs and waste.

Sample HPP engagements include:

- Re-designing central line insertion procedures to reduce downstream infections
- Applying Lean principles to initial design of facilities
- Implementing a stocking system for I.V. supplies that frees up nursing time for bedside care
- Training client employees on the principles of Lean
- Optimizing patient record procedures to increase accuracy and timeliness
- Re-engineering registration processes to cut patient wait times

**Patient Room Turnover Time
(in minutes after HPP engagement)**



Healthcare Performance PartnersSM

The Benefits of Healthcare Performance Partners:

- Improved quality of care
- Enhanced patient safety by reducing errors
- Increased operational efficiencies

Specific benefits delivered:

- Central line insertion process re-design to dramatically reduce infections related to central lines.
- IV supplies consolidation to enable nurses to gather appropriate supplies in under one minute, traveling only 30 feet versus two miles per day.

Contact Information:

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