



# Broadlane Workforce Management

## The Challenge Hospitals Face:

Hospitals and health systems continually face staffing shortages and high contract workforce spend. Other factors to consider:

- Long-term nurse shortage is not going away
- Acute financial pressures require diligence in all areas, including staffing
- Optimum usage of core, float pool and contract staff is often overlooked
- Cost of contract labor is excessive; inconsistent quality and supply volume

*Premium shifts are needed for staffing flexibility and to meet unpredictable demand. Current staffing models are expensive, with variable staff quality, inconsistent availability and frequent overcharges.*

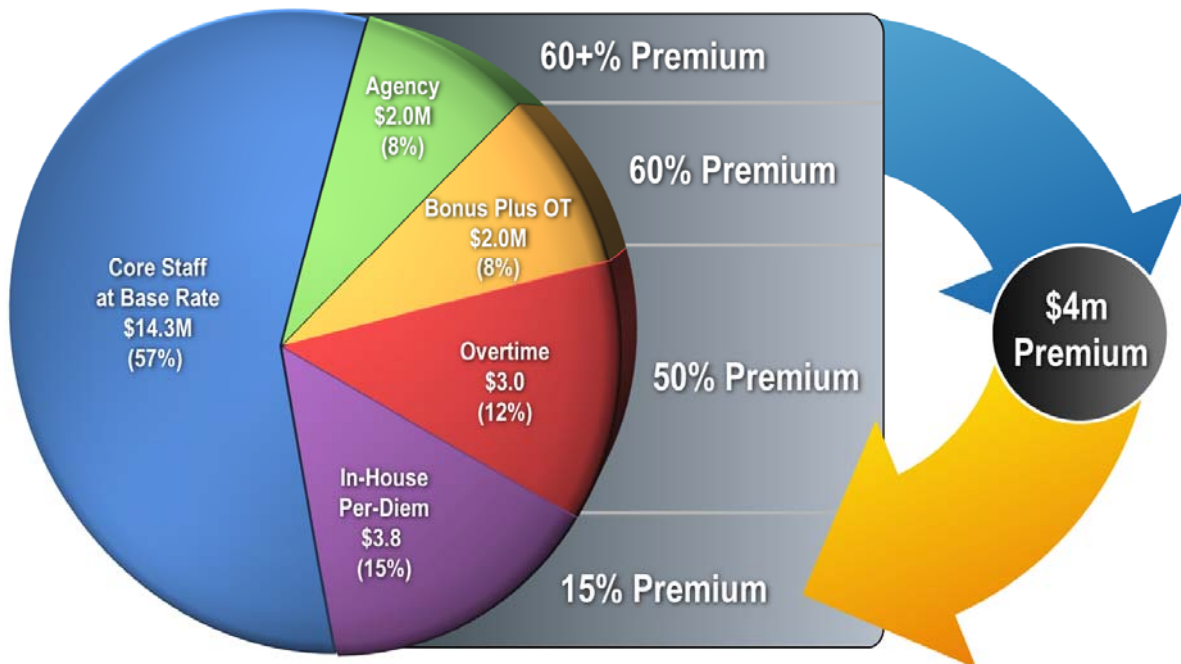
## The Solution: Broadlane Workforce Management

Workforce Management Services includes:

- Vendor Management system called wfx™ workforce exchange, an industry-leading, Web-based, vendor-neutral agency usage platform (Offered at no cost to current Broadlane clients)
- Premium shift technology enables optimum use of a hospital's own staff
- Strategic sourcing of nursing, allied and non-clinical staff
- Active market management to ensure vendor compliance
- Credential management

## Typical 225 Bed Hospital

Total Nursing Spend - \$25m  
Premium Shifts = \$10.8 Million



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## The Benefits of Workforce Management:

Utilizing Broadlane Workforce Management allows hospitals and health systems to:

- Optimize use of core and pool staff
- Implement strong contracting and vendor oversight processes to actively manage usage
- Implement technology to ensure quality controls and enable usage visibility
- Focus on recruitment and retention of core staff

## Contact Information:

If you're interested in more information about Broadlane Workforce Management, please contact Steve Pfeil, senior vice president of Broadlane Workforce Management sales at [steve.pfeil@broadlane.com](mailto:steve.pfeil@broadlane.com) or 877.207.6783.