



In today's economy, even healthcare is not immune from financial pressures. Workforce costs comprise the majority of healthcare operating expenses. However, the shortage of nurses and other healthcare staff requires healthcare providers to rely on per-diem employees, overtime and other premium forms of workforce. To lower workforce costs, it is vital that healthcare providers manage controllable workforce expenses without compromising workforce quality and utilize internal staff for a higher quality, more cost-effective contract workforce. Prolucent[™] Workforce Management can help.

THE COMPETITIVE ADVANTAGE

Prolucent Workforce Management helps manage the quality and cost of temporary workforce by working closely with our clients to reduce total contract workforce use, while maintaining adequate staffing levels, reducing liability risks and improving productivity and patient care.

Prolucent designs custom workforce solutions with four key components:

- Vendor management technology
- Web-based core scheduling software
- Agency strategic sourcing services
- Agency management services

VENDOR MANAGEMENT TECHNOLOGY

Prolucent Workforce Management provides a vendor-neutral, Web-based technology that enables you to lock in contracted savings and ensure nurse quality through active monitoring and tracking of staff credentials and performance. Our technology was specifically designed as an end-to-end solution for the unique requirements and challenges of the clinical staffing environment.

Prolucent's workforce technology arms staffing professionals with the tools needed to effectively manage all aspects of the nurse and allied contract workforce process. The technology facilitates:

- Job requisition creation
- Candidate evaluation and hiring
- License and certification evaluation
- Vendor performance assessment
- Reverse invoicing
- Financial metrics and compliance reporting

The software functions as a stand-alone application and can also complement your existing payables and scheduling software applications. The end result is a reduction in operating expenses, a decreased hiring time cycle and improved quality, compliance and reporting.



WEB-BASED CORE SCHEDULING SOFTWARE

Prolucent's Web-based software products are designed to provide flexibility and accommodate your future growth by growing along with you. Our industry-leading analytical tools afford you advanced reporting capabilities to benchmark performance, improve oversight, recognize opportunities and enable workforce management best-practices.

Our scheduling technology provides the flexibility to be deployed in the manner most effective for you:

- Deploy as stand-alone Web-based scheduling system to complement your existing processes
- Deploy as an integrated solution with your existing time and attendance, payroll and related systems and workforce management processes
- Deploy as fully integrated solution with any of Prolucent's suite of workforce management technology and services.

AGENCY STRATEGIC SOURCING SERVICES

Our wide range of agency strategic sourcing services empower clients to govern their agency usage. We also provide agency licensing agreements for use of Prolucent's vendor management system (VMS) and custom contracting directly in partnership with the healthcare provider. Achieve 3 to 7% (typically) in agency cost savings utilizing our strategic sourcing process and contracting portfolio.

AGENCY MANAGEMENT SERVICES

Prolucent works with your organization to define contract nurse quality standards as well as acceptable agency service-level parameters. After agencies are selected by your staff and Prolucent negotiates the contract, a dedicated team of experienced market managers work with you to help realize savings and ensure that you are receiving the quality and supply of staff you require.

In addition, our team of market managers helps to ensure:

- Ongoing management of contracts and agency relationships
- Ongoing measurement of contract compliance
- Application of contract utilization metrics
- Contract updates as market conditions change

PROLUCENT: INDUSTRY LEADER IN WORKFORCE MANAGEMENT

Prolucent is the industry leader in contract nurse sourcing, currently providing services to approximately 1,000 acute care hospitals and staffing agencies.

Prolucent Workforce Management can design an individualized workforce solution that will help your organization achieve higher levels of quality and financial performance. If you are committed to increasing efficiency and lowering costs through better management of your internal and agency workforce, then Prolucent has the services, innovative technology and deep experience to help get you there.

Learn more about how Prolucent Workforce Management can help complement your workforce management strategy. Call us at 877.622.1797 or visit our Web site at www.prolucent.com.